

Partners Package | February 2022





Level Up! With Skills Canada February 2022

Within the piping trades, we are always looking at ways to adapt and make better change for the industry. UA Canada is proud to sponsor Skills/ Compétences Canada, and by participating in Level Up! with Skills Canada, we were able to provide students with an opportunity to explore various trades and technologies. By embracing new technology and engaging youth to get involved, we've proven that skilled trades are not afraid to adapt. After all, we are essential, and one way or another, we always find a way to bring awareness to these amazing life changing careers.

— UA Canada

There are many opportunities for industry, education and government partners to be involved and achieve their strategic goals at our interactive virtual event.

These include, but are not limited to:

Engaging with thousands of youth from across
Canada to promote skilled trades, technologies, and company brand

- Custom virtual booths Promote brand, share content, engage with visitors
- Branding throughout virtual venue in various 3D virtual rooms
- Network and connect with industry, education and government partners
- Speaking opportunities Participate in panel discussions about skilled trade and technology careers, and the importance of essential workers
- Include a graphic in the scavenger hunt
- Include a question in the Trivia Challenge for visiting students to answer
- Attend the roundtable session with SCC's National Board of Directors
- Obtain meaningful analytics post event

In 2021, the hugely successful inaugural *Level Up!* with Skills Canada event was attended by over 2,000 registered visitors from across Canada who engaged with sponsors and Skills Canada Member Organizations.





Presenting Sponsor

\$100,000 Value / 100% Visibility

Youth Engagement

- Access to thousands of students from across Canada
- Large-sized booth with up to six (6) banners
 - Hyperlink to company website/social media in booth
 - · Unlimited video and document uploads to booth
 - · Prominent booth placement
 - · Auto-launch video in booth
 - · Custom avatar in booth
- Customizable booth colour
- Access to post event analytics outlining engagement
- Four (4) push notification messages

Brand Recognition

- Recognition as sponsor of key industry networking events
- Auto launch welcome video in one virtual room

Opportunity to include:

- Virtual scavenger hunt item
- Trivia question in Trivia Challenge
- Personalized message or promotion sent to registered schools and attendees post event

Logo placement

Pre-event

- Promotional posters and postcards (distributed to schools through SCC's provincial and territorial offices and through SCC partners). This deliverable is time-sensitive
- SCC website: www.skillscanada.com. SCC homepage
- Quarterly SCC e-newsletter that is distributed to several key stakeholders in government, education and industry sectors

At event

- Welcome signage in virtual platform lobby
- Virtual media wall
- All virtual rooms; large scale in common spaces such as lobby and exhibit hall

Strategic Messaging

SCC's communications team will work with your organization's communications and marketing department to meet your business goals by leveraging SCC's various communications platforms and reach.

Social Media

You can leverage SCC's sizeable social media following to promote your content (your organization's handle, name, image and links).

- Opportunity to place advertisement or promotion via social media
- Connect with sponsor via Instagram, LinkedIn, Facebook and Twitter
- Twitter: provide links in tweets (where applicable); re-tweet sponsor specific tweet (where applicable); follow sponsor

Public relations

SCC is often approached by media to provide industry insight related to its work in promoting the skilled trades. When the subject matter in question relates to your organization, we will approach you to offer a comment or for your spokesperson to be interviewed—providing you with important local and national earned media opportunities.

- E-newsletter article submission: one pre-event and one post-event
- Welcome message on landing page of the virtual platform
- Sponsor specific media release (drafting content in both official languages, distribution to press, posting on SCC website and promoted through social media)

Advertising

 Logo inclusion in national and local advertising obtained by SCC to promote our events (when applicable and time sensitive)

Speaking Opportunities

Opportunity to participate in pre-recorded or live panel discussions

Corporate Networking

Unlimited booth passes that includes:

 Access to Networking Lounge, chat room, social media wall, auditorium and all platform rooms



Premier Sponsor

\$50,000+ Value / Up to 75% Visibility

Youth Engagement

- Access to thousands of students
- Large-sized booth with up to six (6) banners
 - Hyperlink to company website/social media in booth
 - · Unlimited video and document uploads to booth
 - · Prominent booth placement
 - · Auto-launch video in booth
 - · Custom avatar in booth
 - Customizable booth colour
 - Recruitment opportunities
- Access to post event analytics outlining engagement
- Two (2) push notification messages

Brand Recognition

- Recognition as sponsor of key industry networking events
- Video in Networking Lounge

Opportunity to include:

- Virtual scavenger hunt item
- Trivia question in Trivia Challenge
- Personalized message or promotion sent to registered schools and attendees post event

Logo placement

Pre-event

- Promotional posters and postcards (distributed virtually nationwide to schools through SCC's provincial and territorial offices and through SCC partners). This deliverable is time-sensitive
- SCC website: www.skillscanada.com. SCC homepage
- Quarterly SCC e-newsletter that is distributed to several key stakeholders in government, education and industry sectors

At event

- Welcome signage in virtual platform lobby
- Virtual media wall
- On site recognition in all virtual rooms; large scale in common spaces such as lobby and exhibit hall

Strategic Messaging

SCC's communications team will work with your organization's communications and marketing department to meet your business goals by leveraging SCC's various communications platforms and reach.

Social Media

You can leverage SCC's sizeable social media following to promote your content (your organization's handle, name, image and links).

- Opportunity to place advertisement or promotion via social media
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- Twitter: provide links in tweets (where applicable); re-tweet sponsor specific tweet (where applicable); follow sponsor

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- E-newsletter article submission: one pre-event and one post-event
- Welcome message on landing page of virtual platform
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Advertising

 Logo inclusion in national and local advertising obtained by SCC to promote our events (when applicable and time sensitive)

Speaking Opportunities

Opportunity to participate in pre-recorded or live panel discussions

Corporate Networking

Unlimited booth passes which includes:

 Access to Networking Lounge, chat room, social media wall, auditorium and all platform rooms



Official Sponsor

Value \$15,000+

Youth Engagement

- Access to thousands of students
- Medium-sized booth with up to four (4) banners
 - Unlimited video and document uploads to booth
 - Hyperlink to company website/social media in booth
 - · Auto-launch video in booth
 - · Customizable booth colour
 - Recruitment opportunities
- Access to post event analytics outlining engagement

Brand Recognition

Opportunity to include:

- Virtual scavenger hunt item
- Trivia question in Trivia Challenge
- Personalized message or promotion sent to registered schools and attendees post event

Logo placement

Pre-event

 Quarterly SCC e-newsletter that is distributed to several key stakeholders in government, education and industry sectors

At event

In virtual lobby (if participating at event)

Strategic Messaging

SCC's communications team will work with your organization's communications and marketing department to meet your business goals by leveraging SCC's various communications platforms and reach.

Social Media

Leverage SCC's sizeable social media following to promote your content (organization handle, name, image and links).

- Opportunity to place advertisement or promotion via social media
- Connect with sponsor via Instagram, LinkedIn, Facebook and Twitter
- Twitter: provide links in tweets (where applicable); re-tweet sponsor specific tweet (where applicable); follow sponsor

Corporate Networking

Unlimited Networking passes that includes:

 Access to Networking Lounge, chat room, social media wall, auditorium and all platform rooms



Supporting Sponsor

Value \$5,000+

Youth Engagement

- Access to thousands of students
- Medium-sized booth with up to four (4) banners
 - · Unlimited video and document uploads to booth
 - Hyperlink to company website/social media in booth
 - · Auto-launch video in booth
 - · Customizable booth colour
 - Recruitment opportunities
- Access to post event analytics outlining engagement

Brand Recognition

Opportunity to include:

Virtual scavenger hunt item

Logo placement

Pre-event

- SCC website: www.skillscanada.com.
- Quarterly SCC e-newsletter that is distributed to several key stakeholders in government, education and industry sectors

At event

In virtual lobby (if participating at event)

Strategic Messaging

Social Media

- Opportunity to place advertisement or promotion via social media
- Connect with sponsor via Instagram, LinkedIn, Facebook and Twitter
- Twitter: provide links in tweets (where applicable); re-tweet sponsor specific tweet (where applicable); follow sponsor

Corporate Networking

Unlimited Networking passes that includes:

 Access to Networking Lounge, chat room, social media wall, auditorium and all platform rooms



"Level Up! with Skills Canada gave sponsors like us a chance to provide some content on what our industry is all about."

Paul Krainer, President Thomas Skinner

Gold Level Supplier

Value \$15,000 +

Youth Engagement

- Access to thousands of students
- Medium-sized booth with up to four (4) banners
- Unlimited video and document uploads to booth
- Hyperlink to company website/social media in booth
- · Auto-Launch video in booth
- · Customizable booth colour
- Recruitment opportunities
- Access to post event analytics outlining engagement

Brand Recognition

- Virtual scavenger hunt item

Logo placement

Pre-event

SCC website: www.skillscanada.com.

At event

In virtual lobby (if participating at event)

Corporate Networking

Unlimited Networking passes that includes:

 Access to Networking Lounge, chat room, social media wall, auditorium and all platform rooms

Silver Level Supplier

Value \$10,000 +

Youth Engagement

- Access to thousands of students
- Small booth with three (3) banners
 - Unlimited video and document uploads to booth
 - Hyperlink to company website/social media in booth
 - · Auto-launch video in booth
 - Recruitment opportunities
- Access to post event analytics outlining engagement

Brand Recognition

Virtual scavenger hunt item

Logo placement

Pre-event

SCC website: www.skillscanada.com.

At event

Logo recognition in virtual lobby (if participating at event)

Corporate Networking

Unlimited Networking passes that includes:

 Access to Networking Lounge, chat room, social media wall, auditorium and all platform rooms

Bronze Level Supplier

Value \$5,000 +

Youth Engagement

- Access to thousands of students
- Small booth with three (3) banners
 - · Unlimited video and document uploads to booth
 - Hyperlink to company website/social media in booth
 - Recruitment opportunities
- Access to post event analytics outlining engagement

Logo placement

Pre-event

- SCC website: www.skillscanada.com.

At event

In virtual lobby (if participating at event)

Corporate Networking

Unlimited Networking passes that includes:

 Access to Networking Lounge, chat room, social media wall, auditorium, and all platform rooms

